



# VENTRIA

## Ventria is a leading provider of AEDs in South Africa

with over a decade of expertise in life-saving emergency response solutions. We enable organizations & medical practices to implement reliable, compliant, and rescue-ready AED programs.



Ventria is proud to be associated with ASAIPA and to support its members in strengthening emergency preparedness within their practices. As part of this partnership, ASAIPA members have access to exclusive benefits and preferential pricing.

### Selecting emergency medical equipment is not a tick-box exercise.

It is a clinical & operational decision that directly impacts patient outcomes & your business in the long run.

#### Operating Expense Model

[\(https://ventria.co.za/contact/\)](https://ventria.co.za/contact/)

**Includes:** ✓ All consumables ✓ carry case ✓ CPR kit  
ASAIPA Members first month free

#### Capital Purchase

[\(https://ventria.co.za/product/philips-hs1-heartstartdefibrillator/\)](https://ventria.co.za/product/philips-hs1-heartstartdefibrillator/)

**Includes:** ✓ Carry case ✓ Additional pads ✓ CPR kit  
ASAIPA Members 5% Discount



Cardiac arrest in a medical practice is not theoretical — it is inevitable over time. This is not about administrative compliance; it's about your staff and patient safety.

Sudden Cardiac Arrest remains one of the leading causes of unexpected death globally. It can occur without warning — in waiting rooms, during routine procedures, or in stable patients with no prior cardiac history.

If defibrillation is delayed beyond 3-5 minutes, survival rates decline dramatically.

# Why Device Selection Matters

Not all AEDs are equal.

## Philips HeartStart HS1 offers:

- ✓ Designed for use by **trained and untrained responders**
- ✓ **Daily self-testing**, including pad and battery readiness
- ✓ SMART Biphasic low-energy therapy
- ✓ **Motion-tolerant rhythm analysis**
- ✓ Simple adult/paediatric use (no pad changes required)
- ✓ Built for responders under **extreme stress**
- ✓ Proven global track record and long-term support
- ✓ **8-year manufacturer warranty**
- ✓ **FDA Approved**



When a cardiac arrest occurs in your rooms, the AED must work immediately – and without hesitation.

+ Easy to maintain?  
That's SMART.

# Why Ventria

Beyond supplying the device, Ventria ensures your AED remains rescue-ready at all times.



AED registered and tracked on our service platform



Automated alerts for pad and battery expiry



Local support and rapid response



Stockholding of critical consumables (no delays when needed)



10 Years in the AED business



SAHPRA and ISO 13485 approved



Whether monthly or once-off – the decision is simple:

Be prepared before it happens – not after.

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